



19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 832 8121 to 22
Fax Nos.: (63 2) 845 1323
Website: www.epbn.ph



Energy Smart Mission (Philippines)

Organized by:
The EU-Philippines Business Network – EPBN

and

European Chamber of Commerce of the Philippines - ECCP

A business mission in the Philippines during Energy Smart 2016, the most prestigious tradeshow in Energy Efficiency, Renewable Energy & Clean Technology sectors in the Philippines

The mission, co-financed by the EPBN, will include sector experts' presentations, tailored B2B meetings and a three-day business exhibition in a European Pavilion

From August 31 to September 2, 2016

10 European companies will be selected for financial support





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ENERGY SMART PHILIPPINES

Overview

Energy Smart Philippines 2016 convenes this year's multi-sectoral dialogue among stakeholders of the Philippine energy sector to call for a stronger commitment to an Agenda for an inclusive, competitive and sustainable energy future and as it highlights the latest technological innovations at its exhibition.

This year's **EVENT FEATURES:**

- **CONFERENCES & POLICY DIALOGUES** with key stakeholders to share knowledge, best practices and build consensus and common action;
- **EXHIBITION** to showcase economically viable best available energy technologies;
- **TECHNICAL PRESENTATIONS** to share solutions, initiatives and best practices from various stakeholders;
- **B2B NETWORKING MEETINGS** to facilitate business cooperation and partnerships among stakeholders.

The event is built on **THREE PILLARS**, namely:

- **Energy Efficiency**
- **Renewable Energy**
- **Clean Technology**

Energy Smart Philippines, an annual conference and exhibition, will:

- Convene key decision makers and business leaders from the energy, commercial and industrial sectors to discuss how private sector and government can work together to ensure energy security, expand energy access, promote investment and low-carbon future; and
- Promote the creation of strategic alliances among business, government, international donor organizations, civil society and other public interest groups in the Philippines in setting a common agenda on energy security and low carbon future through clean energy technologies; and
- Provide a platform for showcasing innovative technologies on energy efficiency, renewable energy and clean technology.

Around 300 delegates are expected to attend the conference and 3,000 visitors at the exhibition.

Further details on the event are available in the website - <http://www.energysmart.com.ph>





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1. Program

- **Tue, Aug 30:** Arrival in Manila - Hotel check-in – Ingress to set up booth
- **Wed, Aug 31:** Information session - Companies registration – First day participation at Energy Smart trade exhibition & conference – Networking Cocktail Reception for EU Business Mission delegates, participants & potential partners
- **Thu, Sept 1:** Exhibition at the European Pavilion and participation in tailored B2B meetings
- **Fri, Sept 2:** Exhibition at the European Pavilion and participation in tailored B2B meetings – Closing and egress

2. Terms and Conditions

- Interested EU SMEs shall submit all required documents to participate in the selection: company profile and application form (attached)
- Only 10 EU SMEs will be selected based on their profiles and available places according to EU nationality of SME
- Upon notice of selection EU SME must make the payment according to sections 3 and 4 of this event brief
- Upon payment the following services will be provided:
 - a) A list of targeted and qualified contacts (potential partners) will be provided to the selected companies
 - b) EPBN & ECCP will facilitate all the activities included in the program and introduce your company to their business networks
 - c) EPBN & ECCP will organize B2B tailored meetings with interested players during the three-day exhibition in the European Pavilion
 - d) EPBN & ECCP will provide support to facilitate logistic activities: list of recommended hotels, information about transportation in Manila, translation service, etc. Therefore **selected EU companies shall take care of their flight tickets and hotel bookings.**





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3. Participation fee for Business Mission (A): 1,400 EUR

ACTIVITY	REAL COST (€)	EPBN CONTRIBUTION (€)	COMPANY CONTRIBUTION (€)
A. BUSINESS MISSION			
Exhibition booth in the European Pavilion for 3 days including setting-up (with free conference attendance on 1st day)	1,000	800	1,400
Organization and facilitation of B2B meetings with selected potential partners	1,000		
Networking Cocktail Reception (price for 1 delegate bearing the cost for around 5 potential partners)	200		
B. TRAVEL AND ACCOMMODATION			
Accommodation for 3 nights in 5* or 4* hotel (Estimation)	300	-	300
Flight Round Trip, Europe -Philippines (Estimation)	1000	-	1000
TOTAL COST	3500	800	2700

4. Application & Registration process

- Application deadline: To participate at the selection required documents (company profile and attached application form including expectations on the Philippine market) shall be sent to the EPBN for examination **by Friday, July 22, 2016**
- Confirmation: EPBN will select 10 European SMEs for the mission giving them notice by Wednesday, July 27, 2016
- Registration deadline: Selected candidates shall pay the participation fee (**full amount of 1,400 Euro**) and send a copy of the bank transfer to validate the registration **by Friday, July 29, 2016**



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5. Important notes

- The European Pavilion will be divided into 10 booths with 3x3m dimension following a standard layout. For any special request, please contact us on or before Friday, July 22, 2016 to receive a quotation
- EPBN cannot guarantee a specific number of meetings
- In case of cancellation of participation no refund will be issued

6. Payment condition

100% payment by **Friday, July 29, 2016**

EPBN Bank Details:

European Chamber of Commerce of the Philippines
HSBC - The Hongkong and Shanghai Banking Corp.
3058 Fifth Avenue West
Bonifacio Global City (BGC), Taguig City

Euro Account no: 031-036023-131

Swift Code: HSBCPHMM

Contact:

Fidel Ventura

EU Outreach Officer

EPBN

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Application form Energy Smart Philippines 2016 SMX Convention Manila

Please fill in the following form and return it before July 22, 2016

Company Name:

Contact Person:

Number of Representatives:

Address:

City and postal code:

Telephone No.: Cellular No.:

Email:Website:

Nationality of the company Number of employees

Annual turnover Business activities

Desired business cooperation (agents, distributors, joint-venture partners, importers, etc.):

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The undersigned hereby certify that he/she intends to participate in the Energy Smart Mission 2016. Therefore he/she agrees to pay the participation fee by the deadline set.

Date:

Signature:

